



January, 2023

On behalf of everyone at Elegant Foods, we wish you a very happy, healthy and prosperous New Year! As we begin the new year, we feel a lot like we did at the beginning of 2022, wondering what the future will hold. We still face price increases and labor shortages but continue to remain optimistic and will do our very best to source and deliver products to you in a timely manner. We are beginning to see some items come back into stock. For example, our chocolate supplier, Callebaut still has some product shorts but more items should be returning to our inventory by the end of January.

Valentine's Day will be here before you know it. If you are planning a special evening, keep in mind that we have many elegant desserts that are perfect for the occasion. Even though we have barely finished making holiday cookies, we are ready to start production on our valentine hearts. The cookies will be available on a pre-order basis until February 11th. Please give us a call to reserve your cookies.

Just in time for Valentine's Day, we have a new individual dessert from Traiteur de Paris, Red Berry Charlotte. This beautiful dessert is made of a gourmet genoise with raspberry pieces, vanilla-flavored mousse and a red fruit jello. Finished with whole red fruit raspberries, blackberries, red currants and black currants and decorated with pistachio slivers. We are currently well stocked with Traiteur de Paris and offer their Raspberry and Strawberry Individual Tiramisu, perfect for special occasions. For more information, visit our website and the brand, Traiteur de Paris.

Please note that Elegant Foods will no longer carry DeLallo products due to their huge order minimums. On a positive note, we are happy to be partnering with a new company called Divina. Since 1996, Divina has made it their mission to preserve the simplicity of Mediterranean ingredients and support the communities that produce them. We enjoyed a wonderful tasting with their representative and are excited to share their exceptional products with you including olives, antipasti and sundried tomatoes. Look for Divina to arrive in late January.

Please help us cut down on the use of paper, postage and time. If you wish to make payments easily and view any open invoices conveniently, give us a call and ask to sign up for our Pay Wholesail system. It's an easy way to save time and paper for both of us.

Thank you for your business!

Sincerely,

Michael J. Olson