



September, 2023

As I always state this time of year, it's hard to believe that summer is coming to an end. Based upon my conversations with customers, it sounds like it's been a very busy summer tourist season. **With fall arriving soon, that means cooler weather and thoughts of new items to warm your customers.** Please keep us in mind when looking for specialty and seasonal items for your fall and holiday menus. **We are stocked with many savory items from drinks to soups to bakery products that are perfect for the changing weather.** Our sales staff is always available if you need suggestions for changing your seasonal options.

We are very excited about a new Wisconsin cheese that we now have in stock. This cheese has a wonderful story, and its milk source is solely produced by **Brooks Farm**, located in Central Wisconsin. Brooks Farm is a 6th-generation dairy farm, and they provide the highest quality care for their cows and land. **Their Black & White cheddars have a very wonderful and unique flavor profile.** This cheese is rich and creamy, yet delicate and known for its flakiness and full flavor. This is a very memorable cheddar! Available in **1-pound pieces - one year, (\$8.15)** and a **two year, (\$9.49).** We also have a **bulk 5-pound block – one year, by the piece, (\$40.55).**

For our pastry chef customers, we have many new items that have just arrived from Dobra. **New items include a variety of chocolate cups, including chocolate flowerpots.** We also now stock their chocolate curls and chocolate ganache. For a full list of Dobra products, **please visit our website under the brand, Dobra.**

We have a new appetizer in stock from Van Lang and it's already moving. Check out their **Date & Goat Cheese Pastry.** It is a sweet and savory appetizer with a Mediterranean influence. It is a delicate blend of fig jam, honey, cream cheese and goat cheese on a flaky pastry square and dusted with chopped dates and cinnamon sugar. **(Van Lang 231006, 200 per case, 1 oz. each), \$249.29.**

Our open house is finally returning in October! This is a great opportunity to meet with several of our vendors and try new products. **Mark your calendars for Monday, October 9th and stop by any time between 1 and 6 p.m.** We look forward to seeing you!

Sincerely,

Michael J. Olson